



Pricing Analyst

Emmerson packaging in Amherst, NS

Who We Are!

Emmerson Packaging is a third-generation family-owned company. We're an industry leader in flexible packaging solutions and we love what we do. We have been recognized for nine years as one of Canada's Best Managed Companies, proving that we not only want to make our customers successful, but our staff too! We pride ourselves on meeting and exceeding the highest quality standards in everything we do, including adding talented people to our team! Visit our website at www.emmersonpackaging.com.

OVERVIEW:

The **Pricing Analyst** develops, recommends, and implements pricing strategies, policies, processes, and tactics to achieve scheduled and predictive profitability.

SPECIFIC RESPONSIBILITIES:

- Utilizes and develops pricing models, databases, and decision support systems to analyze and monitor price performance, compliance, and impact to the business; communicates findings and makes recommendations to management.
- Implements specified pricing strategies, policies, processes and tactics
- Assists in adapting pricing strategy as business conditions evolve
- Analyzes relevant customer, market, product, and competitive dynamics and makes recommendations to management to generate profitable sales opportunities.
- Provides data on improvements to pricing models and databases
- Analyzes actual costed results with pricing estimates to verify pricing assumptions
- Participates in long-term planning activities and product price-mapping projections
- Prepares reports and ad-hoc analysis as required



REQUIREMENTS:

- University or college degree
- Two (2) years of cost accounting or pricing experience

PREFERRED:

- Previous experience using SAP
- Industry experience and related market knowledge
- CGA or CMA designation or
- Certified Pricing Professional designation

What's in it For You?

- Comprehensive health and dental benefits
- Defined contribution pension plan and profit sharing
- Training and development support
- Fitness membership